

THE PHYSICIANS FOUNDATION

A SURVEY OF AMERICA'S PHYSICIANS: PRACTICE PATTERNS AND PERSPECTIVES



RESPONSES FROM THE STATE OF MICHIGAN

Following are responses from the state of Michigan to a national survey of physicians commissioned by The Physicians Foundation and conducted by Merritt Hawkins. Of 8,774 survey responses, 214 were from physicians in Michigan. Responses of Michigan physicians are compared to all survey responses.

1. Which best describes your professional morale and your feelings about the current state of the medical profession?

	Michigan	All
Very positive	10.3%	7.1%
Somewhat positive	37.4%	37.7%
Somewhat negative	35.5%	37.4%
Very negative	16.8%	17.9%

2. Which best describes how you feel about the future of the medical profession?

	Michigan	All
Very positive/optimistic	9.9%	6.2%
Somewhat positive/optimistic	35.2%	32.2%
Somewhat negative/pessimistic	38.9%	42.4%
Very negative/pessimistic	15.9%	19.2%

3. What is Your Medical Specialty?

	Michigan	All
Primary Care	34.6%	32.1%
Specialty	65.4%	67.9%

4. What is Your Current Professional Status?

	Michigan	All
Practice owner/partner/associate	30.4%	31.4%
Employed by a hospital	24.3%	19.1%
Employed by a hospital-owned medical group	18.7%	17.4%
Employed by a physician-owned medical group	11.2%	12.6%
Other	15.4%	19.6%

5. If you had your career to do over, would you choose to be a physician?

	Michigan	All
Yes, medicine is still rewarding	79.6%	72.6%
No, the negatives outweigh the positives	20.4%	27.4%

6. Would you recommend medicine as a career to your children or other young people?

	Michigan	All
Yes	59.5%	51.3%
No	40.5%	48.7%

7. Do you now practice some form of telemedicine?

	Michigan	All
Yes	17.1%	18.5%
No	82.9%	81.5%

8. What percent of your patient encounters occur through telemedicine?

	Michigan	All
0-10%	66.7%	73.8%
11-25%	19.4%	15.9%
26-40%	11.1%	4.8%
41-60%	0.0%	1.3%
61% or more	2.8%	4.3%

8. What is your age?

	Michigan	All
35 or under	18.2%	11.2%
36-45	20.1%	19.8%
46-55	21.5%	22.9%
56-65	28.0%	29.0%
66 or older	12.2%	17.0%

9. What is your gender?

	Michigan	All
Male	66.9%	66.1%
Female	33.0%	33.9%

10. What TWO factors do you find MOST satisfying about medical practice?

	Michigan	All
Patient relationships	77.5%	78.7%
Prestige of medicine	12.7%	9.8%
Intellectual stimulation	51.6%	55.1%
Interaction with colleagues	15.0%	14.3%
Financial rewards	23.5%	18.9%
Social/community impact	18.8%	20.9%

11. What TWO factors do you find LEAST satisfying about medical practice?

	Michigan	All
Erosion of clinical autonomy	32.7%	37.0%
Professional liability concerns	32.2%	30.2%
Regulatory/paperwork burdens	71.5%	67.7%
Lack of time with patients	14.9%	12.4%
Inefficient EHR design/interoperability	38.3%	39.2%
Income/Compensation	9.4%	13.3%

12. In the next one to three years, do you plan to (check all that apply):

	Michigan	All
Continue as I am	60.9%	54.2%
Cut back on hours	23.1%	22.3%
Retire	10.9%	17.4%
Switch to a cash/concierge practice	3.8%	4.5%
Work locum tenens	9.4%	8.4%
Sell practice to hospital/health system	1.4%	2.2%
Merge with another physician group	2.4%	2.8%
Seek a non-clinical job within healthcare	8.9%	12.4%
Seek employment with a hospital	5.2%	4.3%
Work part-time	5.7%	8.5%

13. Hospital employment of physicians is a positive trend likely to enhance quality of care and decrease costs.

	Michigan	All
Strongly agree	3.3%	2.7%
Agree	9.4%	10.6%
Neither agree nor disagree	37.9%	29.2%
Disagree	21.9%	29.6%
Strongly disagree	27.6%	27.9%

14. Value-based compensation is likely to improve quality of care and reduce costs.

	Michigan	All
Strongly agree	2.8%	2.9%
Agree	13.7%	15.1%
Neither agree nor disagree	26.9%	25.2%
Disagree	35.4%	33.1%
Strongly disagree	21.2%	23.7%

15. What do you think is the best direction for the U.S. healthcare system?

	Michigan	All
Maintain the current system	4.7%	4.5%
Move to a single payer insurance	29.9%	26.2%
Move to a two-tiered system	36.0%	35.5%
Move to a market-driven system	22.8%	27.2%
Other	6.6%	6.6%

16. How many of your patients are affected by a social situation that poses a serious impediment to their health?

	Michigan	All
All	2.4%	4.7%
Many	50.7%	51.7%
Some	33.3%	31.4%
Few	12.1%	11.1%
None	1.5%	1.1%

17. Is your practice:

	Michigan	All
Solo	12.6%	17.9%
2-5 physicians	29.4%	23.3%
6-10 physicians	17.8%	14.7%
11-30 physicians	16.4%	16.6%
31-100 physicians	12.2%	11.1%
101 or more physicians	11.7%	16.4%

18. On average, how many hours do you work per week (include all clinical and non-clinical duties)?

	Michigan	All
0-20	4.2%	4.9%
21-30	4.7%	5.0%
31-40	13.6%	11.6%
41-50	21.5%	24.1%
51-60	29.9%	26.1%
61-70	11.7%	15.7%
71-80	9.4%	7.8%
81 or more	5.1%	4.7%

19. Of these, how many hours do you work each week on NON-CLINICAL (paperwork) duties only?

	Michigan	All
0-5	25.0%	25.0%
6-10	25.0%	28.6%
11-15	19.8%	18.8%
16-20	13.2%	12.3%
21-25	6.1%	6.1%
26 or more	10.9%	9.2%

20. On average, how many patients do you see per day (include both office and hospital encounters)?

	Michigan	All
0-10	16.4%	18.1%
11-20	45.3%	40.0%
21-30	25.7%	27.7%
31-40	7.0%	8.6%
41-50	1.9%	2.6%
51-60	1.4%	1.3%
61 or more	2.3%	1.8%

21. Which of the following best describes your current practice?

	Michigan	All
I am overextended and overworked	26.2%	23.9%
I am at full capacity	56.1%	55.6%
I have time to see more patients and assume more duties	17.8%	20.5%

22. On the whole, how would you describe the current state of relations between physicians and hospitals, many of which now would employ physicians?

	Michigan	All
Mostly positive and cooperative	8.5%	6.1%
Somewhat positive and cooperative	29.4%	25.6%
Neither positive nor negative	18.9%	21.8%
Somewhat negative and adversarial	33.2%	34.4%
Mostly negative and adversarial	9.0%	12.0%

23. What is your current position regarding Medicare patients?

	Michigan	All
See all of these patients	84.4%	78.0%
Limit number of these patients	6.6%	7.8%
Do not see these patients	8.9%	14.2%

24. What is your current position regarding Medicaid patients?

	Michigan	All
See all of these patients	71.9%	68.4%
Limit number of these patients	17.3%	15.3%
Do not see these patients	10.8%	16.3%

25. How has EHR affected your quality of care?

	Michigan	All
Increased/Improved	28.9%	28.6%
Little to no impact	38.9%	18.9%
Reduced/Detracted from	32.3%	35.8%

26. How has EHR affected your efficiency?

	Michigan	All
Increased/Improved	26.4%	25.2%
Little to no impact	21.7%	18.9%
Reduced/Detracted from	51.9%	55.9%

27. How has EHR affected your interaction with patients?

	Michigan	All
Increased/Improved	9.5%	7.9%
Little to no impact	28.9%	26.4%
Reduced/Detracted from	61.6%	66.7%

28. Are you a member of your:

	Michigan	All
County medical society	25.9%	40.6%
State medical society	58.2%	63.2%
National specialty society	77.8%	79.4%
American Medical Association	32.3%	26.3%
American Osteopathic Association	29.6%	6.6%

29. Has your approach to prescribing pain medications in your practice changed as a result of the opioid crisis?

	Michigan	All
I now prescribe fewer pain medication	71.4%	69.1%
I prescribe the same number of pain medication	28.6%	30.9%

30. Approximately what percent of your patients DO NOT consistently adhere to your treatment plans?

	Michigan	All
0-10%	12.6%	12.7%
11-20%	23.0%	21.3%
21-30%	23.0%	24.3%
31-40%	16.2%	15.1%
41-50%	9.4%	9.9%
51-60%	6.3%	7.1%
61-70%	4.7%	4.7%
71-80%	3.7%	3.3%
81-90%	1.1%	1.2%
91-100%	0.0%	0.4%

31. What is your position on concierge/direct pay medicine?

	Michigan	All
I now practice some form of concierge/direct pay medicine	5.2%	6.6%
I am planning to transition fully to this model	3.3%	2.4%
I am planning to transition in part to this model	11.8%	9.9%
I have no plans to transition to this model	79.7%	81.1%

32. To what extent do you have feelings of professional burnout in your medical career?

	Michigan	All
No such feelings	6.6%	5.7%
Rarely have these feelings	16.4%	16.6%
Sometimes have these feelings	40.4%	37.7%
Often have these feelings	24.9%	31.0%
Always have these feelings (significant burnout)	11.7%	9.1%

33. How much ability do physicians have to significantly influence the healthcare system?

	Michigan	All
Very little	33.6%	32.0%
Little	28.0%	30.5%
Somewhat	25.2%	26.9%
A good deal	11.2%	8.1%
A great deal	1.9%	2.5%

34. To what degree is patient care in your practice adversely impacted by external factors such as third party authorizations, treatment protocols, EHR design, etc.?

	Michigan	All
Not at all	2.4%	2.6%
Little	9.5%	8.8%
Somewhat	27.9%	26.6%
A good deal	34.1%	33.0%
A great degree	26.1%	29.0%

35. Is any of your compensation tied to quality metrics such as patient satisfaction, following treatment guidelines, compliance, "citizenship", error rates, etc.?

	Michigan	All
Yes	56.1%	47.1%
No	30.4%	39.5%
Unsure	13.6%	13.4%

36. What percent of your TOTAL compensation is tied to such metrics?

	Michigan	All
0-10	31.9%	41.9%
11-20	24.4%	22.4%
21-30	11.8%	8.4%
31-40	4.2%	2.5%
41-50	0.8%	1.8%
51 or more	3.4%	4.2%

37. Maintenance of Certification (MOC), as required by my specialty board, accurately assesses my clinical abilities.

	Michigan	All
Completely disagree	36.3%	35.7%
Disagree	27.4%	32.6%
Neither agree nor disagree	18.9%	18.0%
Agree	14.2%	11.8%
Completely agree	3.3%	1.9%

About The Physicians Foundation

The Physicians Foundation is a nonprofit 501(c)(3) organization that seeks to advance the work of practicing physicians and help facilitate the delivery of healthcare to patients. It pursues its mission through a variety of activities including grant making, research, white papers and policy studies. Since 2005, The Foundation has awarded numerous multi-year grants totaling more than \$28 million. In addition, The Foundation focuses on the following core areas: physician leadership, physician practice trends, physician shortage issues, and the impact of healthcare reform on physicians and patients. As the healthcare system in America continues to evolve, The Physicians Foundation is steadfast in its determination to strengthen the physician-patient relationship and assist physicians in sustaining their medical practices in a difficult practice environment. For more information, visit

www.PhysiciansFoundation.org.

About Merritt Hawkins

Merritt Hawkins is the leading physician search and consulting firm in the United States and is a company of AMN Healthcare (NYSE: AHS). For more information, visit www.merritthawkins.com
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